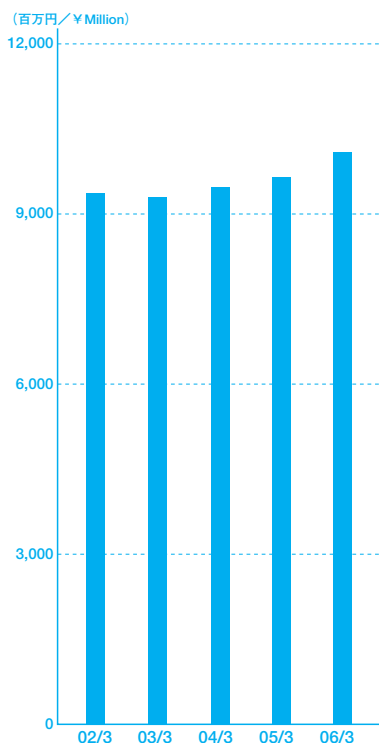


**DATA SHEETS 2006**

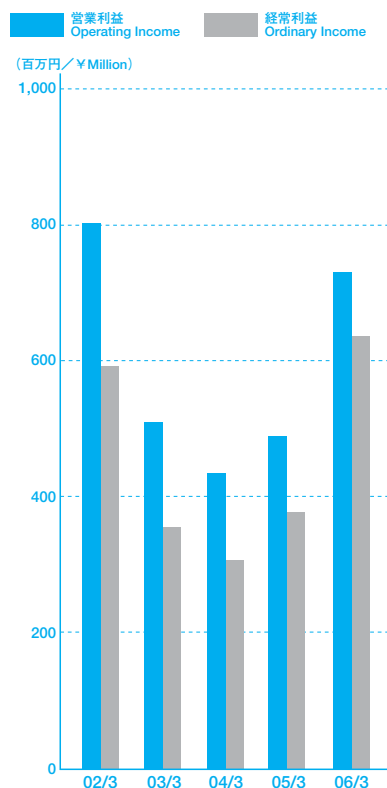


● 業績推移 / Operating Results

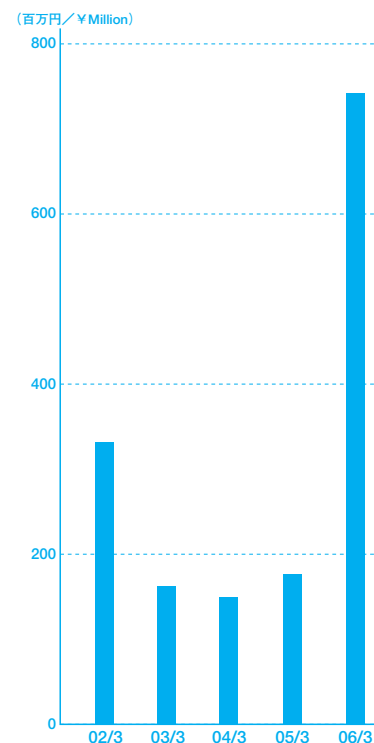
売上高  
Net Sales



営業利益 / 経常利益  
Operating Income / Ordinary Income



当期純利益  
Net Income



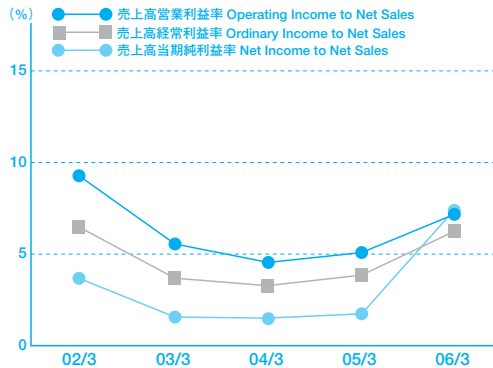
百万円/¥Million

決算期 / Fiscal Year Ended	2002/3	2003/3	2004/3	2005/3	2006/3
売上高 / Net Sales	9,360	9,333	9,496	9,676	10,112
営業利益 / Operating Income	800	512	434	486	729
経常利益 / Ordinary Income	595	361	308	376	636
当期純利益 / Net Income	330	163	150	179	742

● 収益性 / Profitability

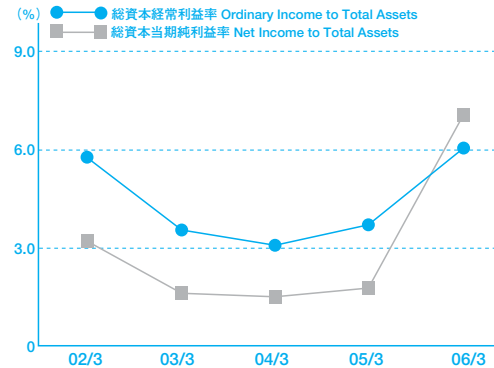
売上高営業利益率 / 経常利益率 / 当期純利益率

Operating Income to Net Sales / Ordinary Income to Net Sales / Net Income to Net Sales



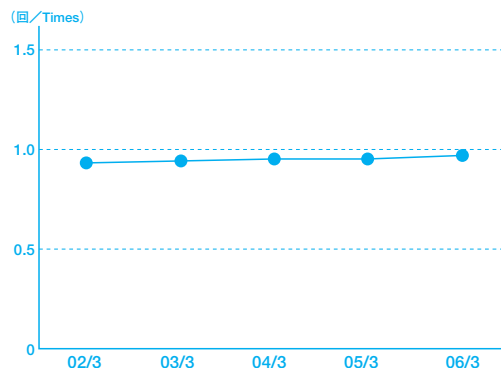
総資本経常利益率 / 総資本当期純利益率

Ordinary Income to Total Assets / Net Income to Total Assets



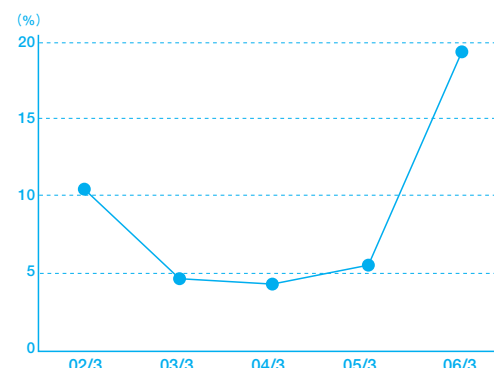
総資本回転率(回)

Total Assets Turnover (Times)



株主資本当期純利益率

Return on Equity



決算期 / Fiscal Year Ended	2002/3	2003/3	2004/3	2005/3	2006/3
売上高総利益率 / Gross Profit to Net Sales	17.00	14.16	13.35	12.24	13.55
売上高営業利益率 / Operating Income to Net Sales	8.55	5.49	4.57	5.02	7.21
売上高経常利益率 / Ordinary Income to Net Sales	6.37	3.87	3.24	3.89	6.29
売上高当期純利益率 / Net Income to Net Sales	3.53	1.75	1.59	1.85	7.35
総資本経常利益率 / Ordinary Income to Total Assets	5.79	3.56	3.09	3.72	6.09
総資本当期純利益率 / Net Income to Total Assets	3.21	1.61	1.51	1.77	7.11
株主資本当期純利益率 / Return on Equity	10.22	4.79	4.38	5.11	19.19
総資本回転率(回) / Total Assets Turnover (Times)	0.91	0.92	0.95	0.96	0.97

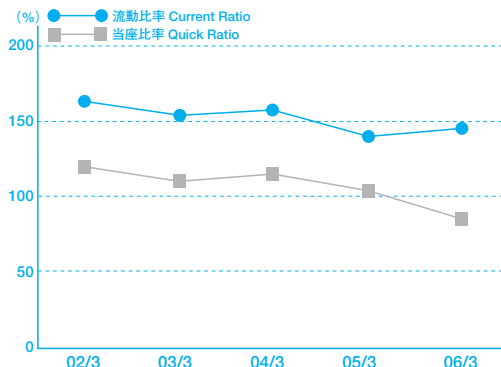
注：売上高総利益率 = 売上総利益 ÷ 売上高 × 100  
 売上高営業利益率 = 営業利益 ÷ 売上高 × 100  
 売上高経常利益率 = 経常利益 ÷ 売上高 × 100  
 売上高当期純利益率 = 当期純利益 ÷ 売上高 × 100  
 総資本経常利益率 = 経常利益 ÷ 総資本(期中平均) × 100  
 総資本当期純利益率 = 当期純利益 ÷ 総資本(期中平均) × 100  
 株主資本当期純利益率 = 当期純利益 ÷ 株主資本(期中平均) × 100  
 総資本回転率 = 売上高 ÷ 総資本(期中平均)

Notes: Gross Profit to Net Sales = Gross Profit / Net Sales × 100  
 Operating Income to Net Sales = Operating Income / Net Sales × 100  
 Ordinary Income to Net Sales = Ordinary Income / Net Sales × 100  
 Net Income to Net Sales = Net Income / Net Sales × 100  
 Ordinary Income to Total Assets = Ordinary Income / Total Assets (Yearly Average) × 100  
 Return on Assets = Net Income / Total Assets (Yearly Average) × 100  
 Return on Equity = Net Income / Shareholders' Equity (Yearly Average) × 100  
 Total Assets Turnover = Net Sales / Total Assets (Yearly Average)

● 安定性 / Stability

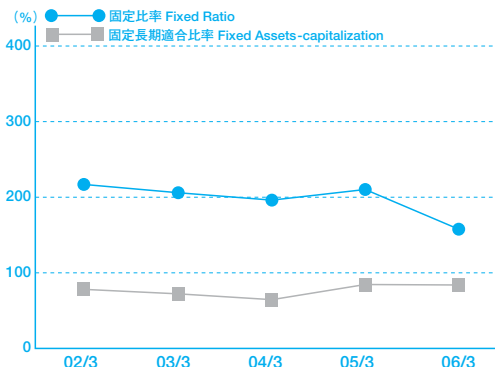
流動比率 / 当座比率

Current Ratio/Quick Ratio



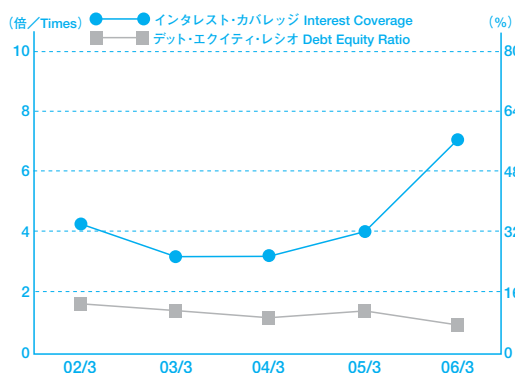
固定比率 / 固定長期適合率

Fixed Ratio/Fixed Assets-capitalization



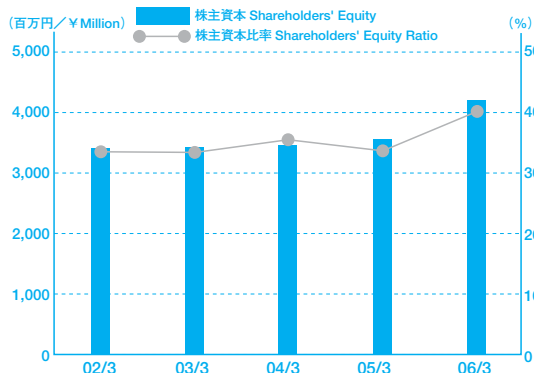
インタレスト・カバレッジ / デット・エクイティ・レシオ

Interest Coverage/Debt Equity Ratio



株主資本比率

Shareholders' Equity Ratio



決算期 / Fiscal Year Ended	2002/3	2003/3	2004/3	2005/3	2006/3
流動比率 / Current Ratio	165.22	150.82	158.56	140.95	144.39
当座比率 / Quick Ratio	123.36	111.60	114.24	102.80	85.35
固定比率 / Fixed Ratio	217.41	205.67	190.56	207.37	157.71
固定長期適合率 / Fixed Assets-capitalization	87.38	86.85	84.99	88.99	84.92
インタレスト・カバレッジ(倍) / Interest Coverage (Times)	4.34	3.22	3.23	4.05	7.03
デット・エクイティ・レシオ / Debt Equity Ratio	132.91	115.05	96.52	114.25	77.65
株主資本(百万円) / Shareholders' Equity (¥Million)	3,409	3,421	3,462	3,544	4,195
株主資本比率 / Shareholders' Equity Ratio	33.67	33.54	35.50	33.81	40.19

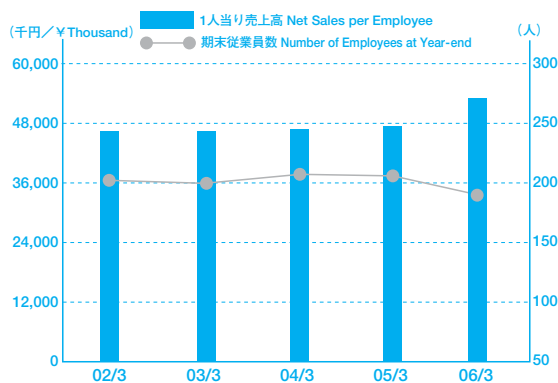
注：流動比率=流動資産÷流動負債×100  
 当座比率=(現金・預金+売上債権+有価証券)÷流動負債×100  
 固定比率=固定資産÷株主資本×100  
 固定長期適合率=固定資産÷(株主資本+固定負債)×100  
 インタレスト・カバレッジ=(営業利益+受取利息・配当金)÷支払利息・割引料  
 デット・エクイティ・レシオ=有利子負債÷株主資本×100  
 株主資本比率=株主資本÷総資本×100

Notes: Current Ratio=Current Assets/ Current Liabilities×100  
 Quick Ratio = (Cash and Deposits+ Accounts Receivable+ Securities)/Current Liabilities×100  
 Fixed Assets = Shareholders' Equity×100  
 Fixed Assets-capitalization= Fixed Assets/( Shareholders' Equity+ Long-term Liabilities)×100  
 Interest Coverage = (Operating Income+ Interest and Dividend Income)/ Interest Expenses  
 Debt Equity Ratio = Interest-bearing Debt/ Shareholders' Equity×100  
 Shareholders' Equity Ratio = Shareholders' Equity/ Total Assets×100

● 効率性 / Efficiency

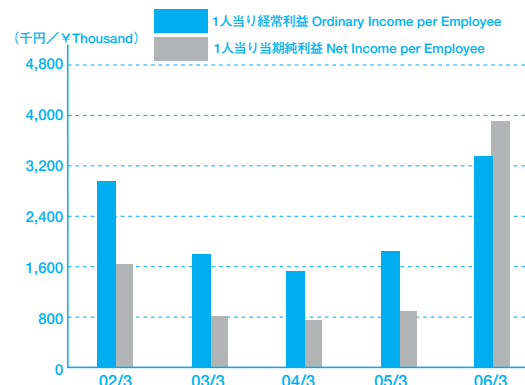
1人当り売上高 / 期末従業員数

Net Sales per Employee/Number of Employees at Year-end



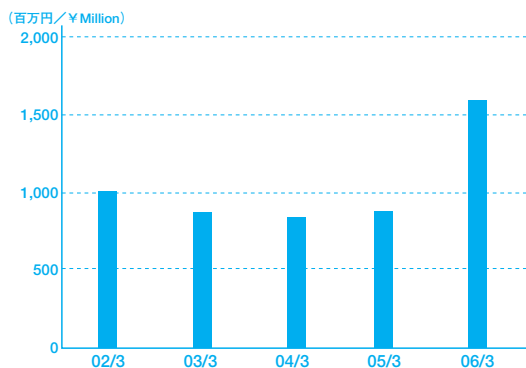
1人当り経常利益 / 当期純利益

Ordinary Income per Employee/Net Income per Employee



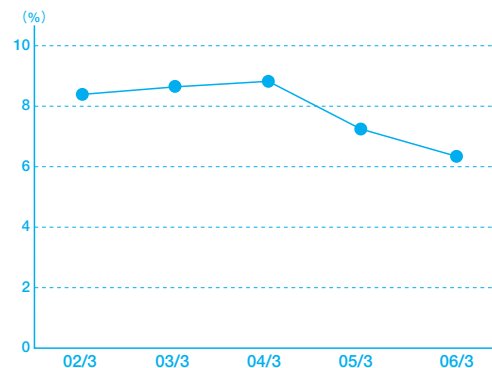
キャッシュ・フロー

Cash Flows



売上高販管費率

Selling, General and Administrative Expenses to Net Sales



決算期 / Fiscal Year Ended	2002/3	2003/3	2004/3	2005/3	2006/3
設備投資額(百万円) / Capital Expenditures (¥Million)	300	311	169	1,622	208
減価償却費(百万円) / Depreciation (¥Million)	679	711	695	704	867
1人当り売上高 / Net Sales per Employee	46,454	46,550	46,896	47,432	53,223
1人当り経常利益 / Ordinary Income per Employee	2,957	1,802	1,521	1,845	3,348
1人当り当期純利益 / Net Income per Employee	1,638	815	744	878	3,909
期末従業員数(人) / Number of Employees at Year End	201	200	205	203	190
キャッシュ・フロー(百万円) / Cash Flows (¥Million)	1,009	875	846	883	1,610
1株当りキャッシュ・フロー / Cash Flows per Share	75.31	62.74	60.69	63.33	115.46
1株当り当期純利益(円) / Net Income per Share (¥)	24.62	11.71	10.80	12.83	53.25
期末発行済み株式数(株) / Number of Shares Outstanding at Year End	13,950,000	13,950,000	13,950,000	13,950,000	13,949,200
売上高販管費率(%) / SG&A Expenses to Net Sales (%)	8.44	8.67	8.77	7.21	6.33

注：従業員1人当り指標は、期中平均従業員数に基づいて算出しています。  
1999年3月24日付で、500円額面株式3株を50円額面株式10株に分割いたしております。  
キャッシュ・フロー＝当期純利益＋減価償却費  
売上高販管費率＝販売費及び一般管理費÷売上高×100

Notes: Per Employee Data are based on the yearly average number of employees.  
The Company split three ¥500 par value shares into ten ¥50 par value shares on March 24, 1999.  
Cash Flows = Net Income + Depreciation  
SG&A Expenses to Net Sales = Selling, General and Administrative Expenses / Net Sales × 100

## ● 貸借対照表 / Balance Sheets

百万円 / ¥ Million

決算期 / Fiscal Year Ended	2002/3	2003/3	2004/3	2005/3	2006/3
<b>【資産の部】 Assets</b>					
流動資産 / Current Assets	2,712	3,163	3,156	3,131	3,822
現金及び預金 / Cash and Deposits	407	415	383	572	484
受取手形 / Notes Receivable	4	—	37	39	6
営業未収入金 / Accounts Receivable	1,613	1,925	1,852	1,674	1,767
製品 / Products	81	67	75	79	75
仕掛品 / Work in Process	27	77	56	46	33
貯蔵品 / Supplies	116	129	165	149	180
前払費用 / Prepaid Expenses	57	56	59	63	62
繰延税金資産 / Deferred Tax Assets	72	102	82	71	99
短期貸付金 / Short-term Loans	273	334	375	285	979
その他 / Others	62	59	71	149	132
貸倒引当金 / Allowance for Doubtful Accounts	△3	△5	△3	—	—
固定資産 / Fixed Assets	7,411	7,036	6,598	7,349	6,616
有形固定資産 / Tangible Fixed Assets	6,260	5,869	5,344	6,106	5,376
建物 / Buildings	381	360	340	322	303
構築物 / Structures	3,112	3,003	2,735	2,646	2,977
機械及び装置 / Machinery	2,076	2,012	1,750	1,811	1,720
車両運搬具 / Vehicles and Delivery Equipment	0	0	0	0	0
工具器具備品 / Tools, Furniture and Fixtures	78	86	78	76	74
土地 / Land	231	231	231	110	110
建設仮勘定 / Construction in Progress	377	173	206	1,137	190
無形固定資産 / Intangible Fixed Assets	40	37	24	17	33
実用新案権 / Utility Model Rights	0	0	0	—	—
ソフトウェア / Software	32	29	16	9	24
電話加入権 / Telephone Rights	8	8	8	8	8
投資その他の資産 / Investments and Other Assets	1,110	1,129	1,228	1,225	1,207
投資有価証券 / Investment Securities	77	77	48	38	42
関係会社株式 / Investment in Affiliated Companies	145	125	148	159	170
従業員長期貸付金 / Long-term Loans to Employees	2	0	0	—	—
長期前払費用 / Long-term Prepaid Expenses	107	60	20	14	9
繰延税金資産 / Deferred Tax Assets	272	359	537	525	358
敷金・保証金 / Lease Guarantee and Rental Deposits	480	480	450	469	434
前払年金費用 / Prepaid Pension Costs	—	—	—	—	174
その他 / Others	26	26	26	25	25
貸倒引当金 / Allowance for Doubtful Accounts	0	△1	△1	△7	△7
資産合計 / Total Assets	10,124	10,200	9,754	10,481	10,438

百万円/¥Million

決算期/Fiscal Year Ended	2002/3	2003/3	2004/3	2005/3	2006/3
<b>【負債の部】 Liabilities</b>					
流動負債/Current Liabilities	1,641	2,097	1,990	2,221	2,647
営業未払金/Accounts Payable	532	974	914	1,098	1,162
1年以内返済長期借入金/Current Portion of Long-term Debt	594	594	594	791	792
未払金/Accounts Payable	45	101	13	41	57
未払費用/Accrued Expenses	263	235	256	270	279
未払法人税等/Accrued Income Taxes	160	143	171	8	343
未払消費税等/Accrued Consumption Taxes	13	8	28	—	—
前受金/Advances Received	21	28	—	—	—
その他/Others	11	11	12	11	11
固定負債/Fixed Liabilities	5,073	4,681	4,301	4,715	3,596
長期借入金/Long-term Debt	3,936	3,342	2,747	3,257	2,464
退職給付引当金/Accrued Retirement Benefits	810	1,039	1,320	1,276	983
役員退任慰労引当金/Allowance for Directors' Retirement Benefits	54	64	46	43	60
長期末払金/Long-term Accounts Payable	271	234	186	137	87
負債合計/Total Liabilities	6,715	6,778	6,291	6,936	6,243
<b>【資本の部】 Shareholders' Equity</b>					
資本金/Common Stock	2,038	—	—	—	—
資本準備金/Legal Capital Surplus	114	—	—	—	—
利益準備金/Legal Reserve	64	—	—	—	—
その他剰余金/Retained Earnings	1,182	—	—	—	—
任意積立金/Voluntary Reserve	80	—	—	—	—
当期末処分利益/Unappropriated Retained Earnings	1,102	—	—	—	—
その他有価証券評価差額金/Other Securities Profit or Loss from Valuation	8	—	—	—	—
資本合計/Total Shareholders' Equity	3,409	—	—	—	—
資本金/Common Stock	—	2,038	2,038	2,038	2,038
資本剰余金/Legal Capital Surplus	—	114	114	114	114
利益剰余金/Retained Earnings	—	1,270	1,295	1,377	2,022
利益準備金/Legal Reserve	—	78	91	101	110
任意積立金/Voluntary Reserve	—	80	80	80	80
当期末処分利益/Unappropriated Retained Earnings	—	1,111	1,124	1,196	1,831
その他有価証券評価差額金/Other Securities Profit or Loss from Valuation	—	△2	13	13	19
資本合計/Total Shareholders' Equity	—	3,421	3,462	3,544	4,195
負債・資本合計/Total Liabilities and Shareholders' Equity	10,124	10,200	9,754	10,481	10,438

## ● 損益計算書/Statements of Income

百万円/¥Million

決算期/Fiscal Year Ended	2002/3	2003/3	2004/3	2005/3	2006/3
売上高/Net Sales	9,360	9,333	9,496	9,676	10,112
売上原価/Cost of Sales	7,769	8,011	8,229	8,492	8,742
売上総利益/Gross Profit	1,591	1,321	1,267	1,184	1,369
販売費及び一般管理費/Selling, General and Administrative Expenses	790	808	833	697	640
営業利益/Operating Income	800	512	434	486	729
営業外収益/Non-operating Income	10	9	12	18	15
営業外費用/Non-operating Expenses	215	161	139	128	108
経常利益/Ordinary Income	595	361	308	376	636
特別利益/Extraordinary Income	2	—	34	78	776
特別損失/Extraordinary Losses	5	3	39	116	132
税引前当期純利益/Income before Income Taxes	593	358	302	337	1,280
法人税、住民税及び事業税/Income Taxes, Inhabitant Taxes and Enterprise Taxes	326	303	320	137	402
法人税等調整額/Income Taxes Adjustment	△63	△108	△168	21	135
当期純利益/Net Income	330	163	150	179	742
前期繰越利益/Unappropriated Retained Earnings Brought Forward	771	948	973	1,017	1,088
当期末処分利益/Unappropriated Retained Earnings	1,102	1,111	1,124	1,196	1,831

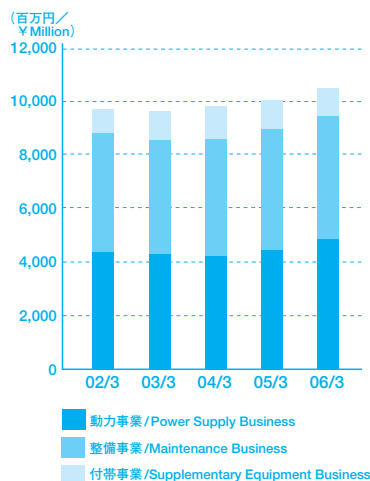
● 連結財務ハイライト / Consolidated Financial Highlights

百万円 / ¥ Million

決算期	Fiscal Year Ended	2002/3	2003/3	2004/3	2005/3	2006/3
売上高	Net Sales	9,668	9,633	9,816	10,023	10,545
動力事業	Power Supply Business	4,279	4,159	4,249	4,420	4,881
整備事業	Maintenance Business	4,516	4,386	4,331	4,579	4,634
付帯事業	Supplementary Equipment Business	873	1,087	1,236	1,023	1,028
営業利益	Operating Income	822	538	460	524	747
経常利益	Ordinary Income	631	402	345	417	654
当期純利益	Net Income	352	166	174	196	751
株主資本	Shareholders' Equity	3,497	3,512	3,577	3,677	4,337
総資産	Total Assets	10,387	10,296	9,939	10,677	10,668
設備投資額	Capital Investment	308	320	169	1,622	208
減価償却費	Depreciation	680	712	696	705	868
1株当たり株主資本(円)	Shareholders' Equity per Share	250.69	251.82	256.49	263.62	310.96
1株当たり当期純利益(円)	Net Income per Share	26.31	11.95	12.53	14.11	53.89
株主資本比率(%)	Shareholders' Equity Ratio	33.7	34.1	36.0	34.4	40.7
株主資本当期純利益率(%)	Return on Equity	10.7	4.8	4.9	5.4	18.8
営業活動によるキャッシュ・フロー	Cash Flows from Operating Activities	810	946	1,049	1,137	1,702
投資活動によるキャッシュ・フロー	Cash Flows from Investing Activities	△290	△303	△245	△1,599	△213
財務活動によるキャッシュ・フロー	Cash Flows from Financing Activities	△616	△733	△720	609	△889
現金及び現金同等物の期末残高	Cash and Cash Equivalents at the End of Year	961	871	955	1,102	1,701
期末従業員数(人)	Number of Employees	597	603	609	605	615

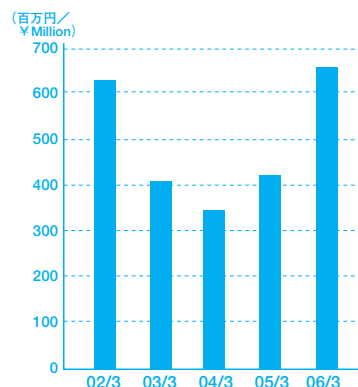
売上高

Net Sales



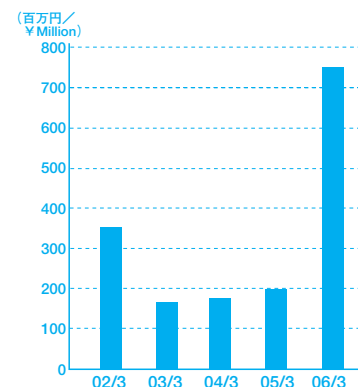
経常利益

Ordinary Income



当期純利益

Net Income



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