

# DATA SHEETS

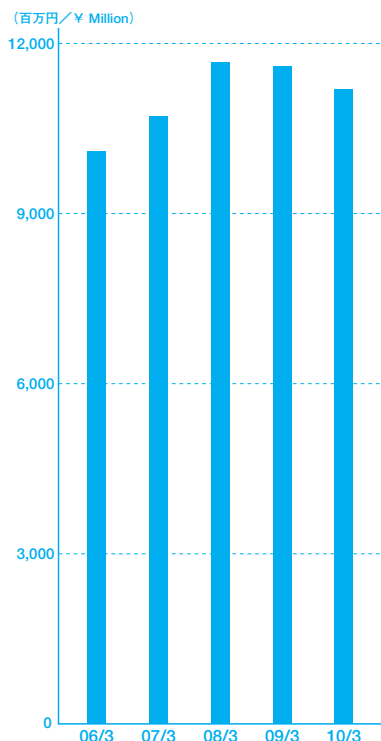
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# 2010

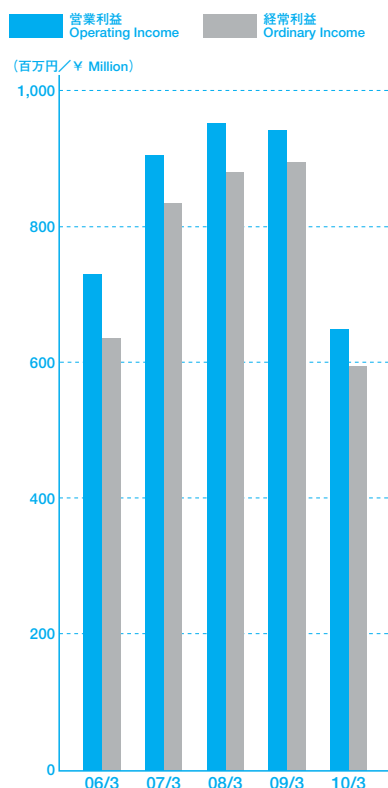


●業績推移／Operating Results

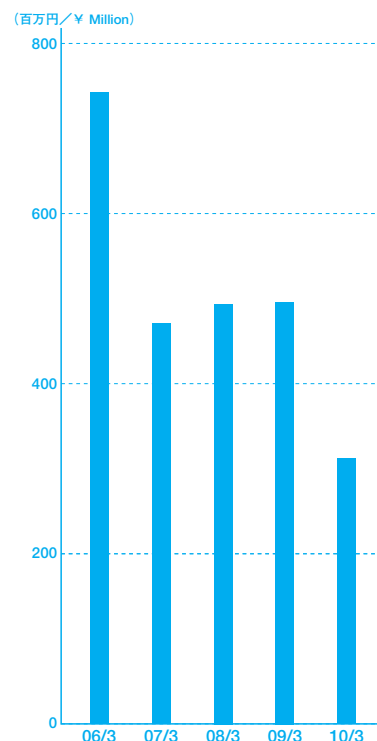
売上高  
Net Sales



営業利益／経常利益  
Operating Income/Ordinary Income



当期純利益  
Net Income



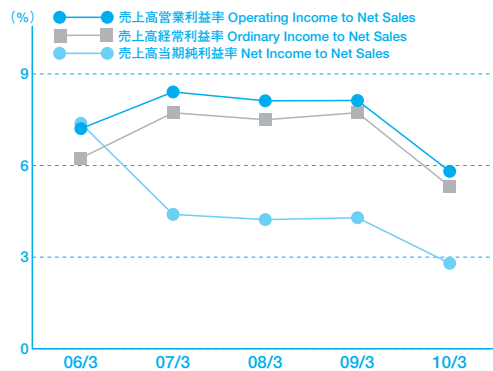
百万円/¥ Million

決算期／Fiscal Year Ended	2006/3	2007/3	2008/3	2009/3	2010/3
売上高／Net Sales	10,112	10,703	11,655	11,587	11,186
営業利益／Operating Income	729	899	946	942	649
経常利益／Ordinary Income	636	829	874	895	595
当期純利益／Net Income	742	470	493	496	312

● 収益性 / Profitability

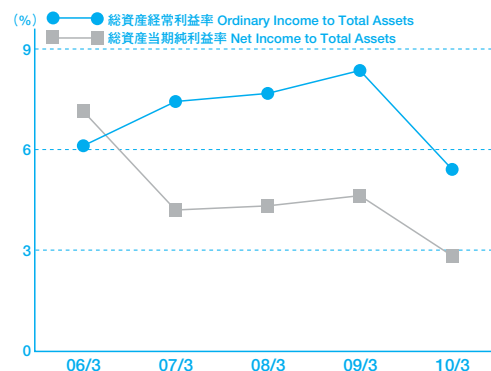
売上高営業利益率 / 経常利益率 / 当期純利益率

Operating Income to Net Sales / Ordinary Income to Net Sales / Net Income to Net Sales



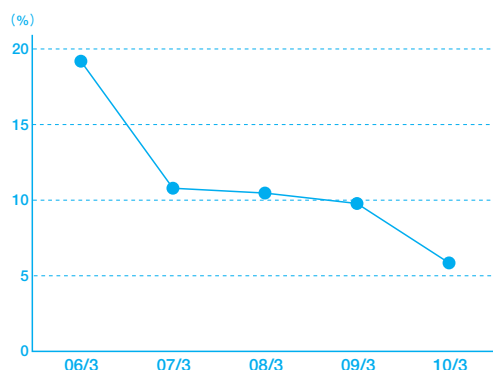
総資産経常利益率 / 総資産当期純利益率

Ordinary Income to Total Assets / Net Income to Total Assets



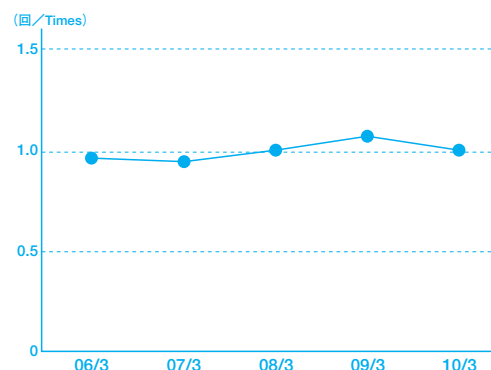
自己資本当期純利益率

Return on Equity



総資産回転率

Total Assets Turnover



決算期 / Fiscal Year Ended	2006/3	2007/3	2008/3	2009/3	2010/3
売上高総利益率 / Gross Profit to Net Sales	13.55	14.92	14.54	14.54	12.57
売上高営業利益率 / Operating Income to Net Sales	7.21	8.41	8.12	8.13	5.81
売上高経常利益率 / Ordinary Income to Net Sales	6.29	7.75	7.50	7.73	5.32
売上高当期純利益率 / Net Income to Net Sales	7.35	4.40	4.23	4.29	2.80
総資産経常利益率 / Ordinary Income to Total Assets	6.09	7.40	7.64	8.35	5.39
総資産当期純利益率 / Net Income to Total Assets	7.11	4.20	4.31	4.63	2.83
自己資本当期純利益率 / Return on Equity	19.19	10.79	10.47	9.78	5.85
総資産回転率(回) / Total Assets Turnover (Times)	0.97	0.96	1.02	1.08	1.01

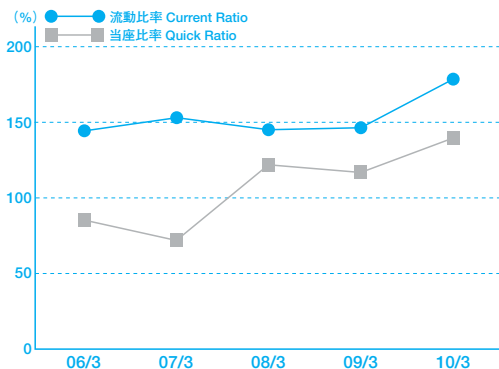
注：売上高総利益率 = 売上総利益 ÷ 売上高 × 100  
 売上高営業利益率 = 営業利益 ÷ 売上高 × 100  
 売上高経常利益率 = 経常利益 ÷ 売上高 × 100  
 売上高当期純利益率 = 当期純利益 ÷ 売上高 × 100  
 総資産経常利益率 = 経常利益 ÷ 総資産(期中平均) × 100  
 総資産当期純利益率 = 当期純利益 ÷ 総資産(期中平均) × 100  
 自己資本当期純利益率 = 当期純利益 ÷ 自己資本(期中平均) × 100  
 総資産回転率 = 売上高 ÷ 総資産(期中平均)

Notes: Gross Profit to Net Sales = Gross Profit / Net Sales × 100  
 Operating Income to Net Sales = Operating Income / Net Sales × 100  
 Ordinary Income to Net Sales = Ordinary Income / Net Sales × 100  
 Net Income to Net Sales = Net Income / Net Sales × 100  
 Ordinary Income to Total Assets = Ordinary Income / Total Assets (Yearly Average) × 100  
 Return on Assets = Net Income / Total Assets (Yearly Average) × 100  
 Return on Equity = Net Income / Equity Capital (Yearly Average) × 100  
 Total Assets Turnover = Net Sales / Total Assets (Yearly Average)

● 安定性 / Stability

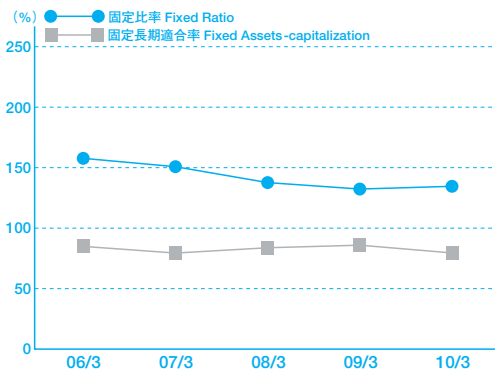
流動比率 / 当座比率

Current Ratio/Quick Ratio



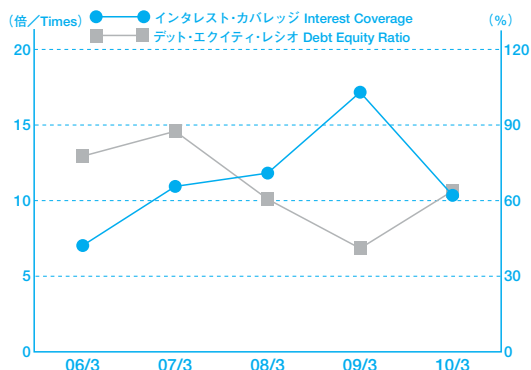
固定比率 / 固定長期適合率

Fixed Ratio/Fixed Assets-capitalization



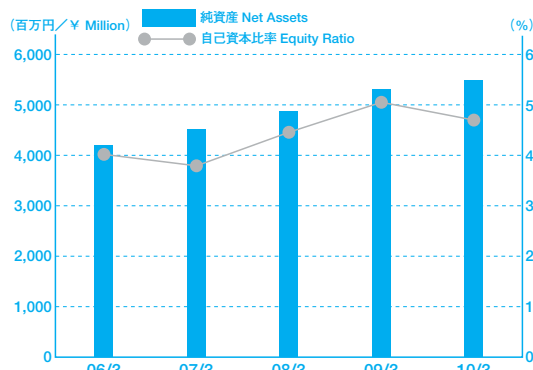
インタレスト・カバレッジ / デット・エクイティ・レシオ

Interest Coverage/Debt Equity Ratio



自己資本比率

Equity Ratio



%

決算期 / Fiscal Year Ended	2006/3	2007/3	2008/3	2009/3	2010/3
流動比率 / Current Ratio	144.39	153.05	145.09	146.40	178.54
当座比率 / Quick Ratio	85.35	71.86	121.90	116.82	139.53
固定比率 / Fixed Ratio	157.71	150.80	137.66	131.62	134.54
固定長期適合率 / Fixed Assets-capitalization	84.92	79.34	83.78	85.92	79.49
インタレスト・カバレッジ(倍) / Interest Coverage (Times)	7.03	10.94	11.82	17.17	10.35
デット・エクイティ・レシオ / Debt Equity Ratio	77.65	87.53	60.58	41.05	63.83
純資産(百万円) / Net Assets (¥ Million)	4,195	4,529	4,894	5,259	5,434
自己資本比率 / Equity Ratio	40.19	37.87	44.76	50.07	46.85

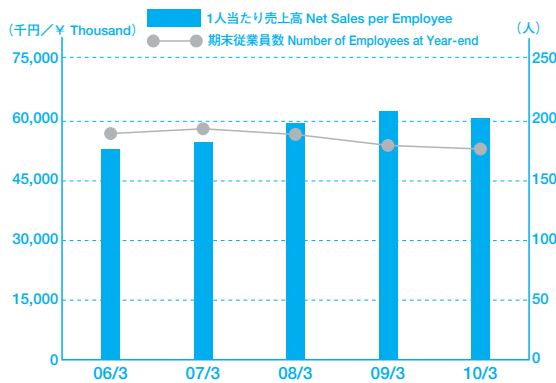
注：流動比率=流動資産÷流動負債×100  
 当座比率=(現金・預金+売上債権+有価証券)÷流動負債×100  
 固定比率=固定資産÷自己資本×100  
 固定長期適合率=固定資産÷(自己資本+固定負債)×100  
 インタレスト・カバレッジ=(営業利益+受取利息・配当金)÷支払利息・割引料  
 デット・エクイティ・レシオ=有利子負債÷自己資本×100  
 自己資本比率=純資産÷総資産×100

Notes: Current Ratio=Current Assets/ Current Liabilities×100  
 Quick Ratio = (Cash and Deposits+ Accounts Receivable+ Securities)/ Current Liabilities×100  
 Fixed Ratio = Fixed Assets/ Equity Capital×100  
 Fixed Assets-capitalization= Fixed Assets/( Equity Capital+ Fixed Liabilities)×100  
 Interest Coverage = (Operating Income+ Interest and Dividend Income)/ Interest Expenses  
 Debt Equity Ratio = Interest-bearing Debt/ Equity Capital×100  
 Equity Ratio = Net Assets/ Total Assets×100

● 効率性 / Efficiency

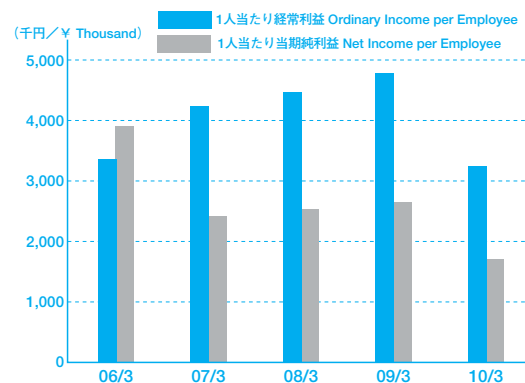
1人当たり売上高 / 期末従業員数

Net Sales per Employee/Number of Employees at Year-end



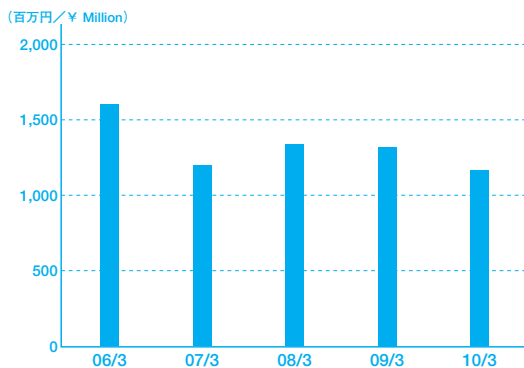
1人当たり経常利益 / 1人当たり当期純利益

Ordinary Income per Employee/Net Income per Employee



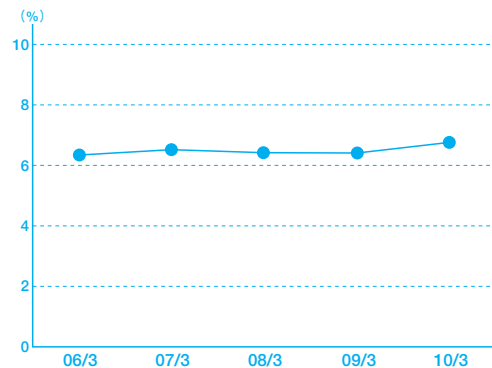
キャッシュ・フロー

Cash Flows



売上高販管費率

Selling, General and Administrative Expenses to Net Sales



決算期 / Fiscal Year Ended	2006/3	2007/3	2008/3	2009/3	2010/3
設備投資額(百万円) / Capital Expenditures (¥ Million)	208	945	825	881	1,026
減価償却費(百万円) / Depreciation (¥ Million)	867	724	842	824	852
1人当たり売上高 / Net Sales per Employee	53,223	54,887	59,772	61,801	60,795
1人当たり経常利益 / Ordinary Income per Employee	3,348	4,251	4,483	4,774	3,236
1人当たり当期純利益 / Net Income per Employee	3,909	2,413	2,530	2,648	1,700
期末従業員数(人) / Number of Employees at Year End	190	194	189	180	177
キャッシュ・フロー(百万円) / Cash Flows (¥ Million)	1,610	1,195	1,335	1,320	1,165
1株当たりキャッシュ・フロー / Cash Flows per Share	115.46	85.69	95.76	94.68	83.53
1株当たり当期純利益(円) / Net Income per Share (¥)	53.25	33.74	35.37	35.60	22.44
期末発行済み株式数(株) / Number of Shares Outstanding at Year End	13,949,200	13,949,200	13,948,723	13,948,143	13,948,143
売上高販管費率(%) / SG&A Expenses to Net Sales (%)	6.33	6.52	6.42	6.41	6.76

注：従業員1人当たり指標は、期中平均従業員数に基づいて算出しています。  
 キャッシュ・フロー＝当期純利益＋減価償却費  
 売上高販管費率＝販売費及び一般管理費÷売上高×100

Notes: Per Employee Data are based on the yearly average number of employees.  
 Cash Flows = Net Income + Depreciation  
 SG&A Expenses to Net Sales = Selling, General and Administrative Expenses / Net Sales × 100

## ● 貸借対照表 / Balance Sheets

百万円 / ¥ Million

決算期 / Fiscal Year Ended	2006/3	2007/3	2008/3	2009/3	2010/3
<b>【資産の部】 Assets</b>					
流動資産 / Current Assets	3,822	5,131	4,197	3,580	4,289
現金及び預金 / Cash and Deposits	484	524	1,717	1,207	1,360
受取手形 / Notes Receivable	6	—	8	—	2
有価証券 / Securities	—	—	—	—	390
営業未収入金 / Accounts Receivable	1,767	1,884	1,799	1,649	1,991
製品 / Products	75	94	100	83	52
仕掛品 / Work in Process	33	128	36	84	14
貯蔵品 / Supplies	180	244	246	264	227
前払費用 / Prepaid Expenses	62	71	74	75	75
繰延税金資産 / Deferred Tax Assets	99	89	100	96	77
短期貸付金 / Short-term Loans	979	1,961	0	—	—
その他 / Others	132	132	111	121	99
貸倒引当金 / Allowance for Doubtful Accounts	—	—	—	△2	△2
固定資産 / Fixed Assets	6,616	6,831	6,737	6,922	7,311
有形固定資産 / Tangible Fixed Assets	5,376	5,520	5,439	5,654	6,063
建物 / Buildings	303	291	327	305	279
構築物 / Structures	2,977	3,119	2,869	2,599	2,316
機械及び装置 / Machinery	1,720	1,797	1,730	1,625	1,496
車両運搬具 / Vehicles and Delivery Equipment	0	0	0	2	2
工具、器具及び備品 / Tools, Furniture and Fixtures	74	89	99	80	77
土地 / Land	110	110	110	110	110
リース資産 / Leased Assets	—	—	—	231	427
建設仮勘定 / Construction in Progress	190	111	300	698	1,352
無形固定資産 / Intangible Fixed Assets	33	63	75	63	79
ソフトウェア / Software	24	54	66	54	70
電話加入権 / Telephone Rights	8	8	8	8	8
その他 / Others	—	0	0	0	1
投資その他の資産 / Investments and Other Assets	1,207	1,247	1,223	1,204	1,168
投資有価証券 / Investment Securities	42	51	49	48	47
関係会社株式 / Investment in Affiliated Companies	170	175	171	162	143
長期前払費用 / Long-term Prepaid Expenses	9	27	39	35	54
繰延税金資産 / Deferred Tax Assets	358	349	295	274	237
敷金及び保証金 / Lease Guarantee and Rental Deposits	434	406	381	350	319
前払年金費用 / Prepaid Pension Costs	174	219	267	317	351
その他 / Others	25	25	25	25	23
貸倒引当金 / Allowance for Doubtful Accounts	△7	△7	△7	△9	△8
資産合計 / Total Assets	10,438	11,962	10,935	10,503	11,601

百万円/¥ Million

決算期/Fiscal Year Ended	2006/3	2007/3	2008/3	2009/3	2010/3
<b>【負債の部】 Liabilities</b>					
流動負債/Current Liabilities	2,647	3,352	2,892	2,445	2,402
営業未払金/Accounts Payable	1,162	1,345	1,271	1,143	1,243
1年内返済予定の長期借入金/Current Portion of Long-term Debt	792	999	805	545	510
リース債務/Leased Liabilities	—	—	—	40	88
未払金/Accounts Payable	57	539	268	228	211
未払費用/Accrued Expenses	279	310	316	293	271
未払法人税等/Accrued Income Taxes	343	144	167	181	53
その他/Others	11	12	63	12	23
固定負債/Fixed Liabilities	3,596	4,079	3,147	2,798	3,763
長期借入金/Long-term Debt	2,464	2,965	2,159	1,613	2,503
リース債務/Leased Liabilities	—	—	—	203	365
退職給付引当金/Accrued Retirement Benefits	983	1,044	953	958	889
役員退任慰労引当金/Allowance for Directors' Retirement Benefits	60	—	—	—	—
長期未払金/Long-term Accounts Payable	87	35	—	—	—
その他/Others	—	34	34	21	5
負債合計/Total Liabilities	6,243	7,432	6,040	5,243	6,166
<b>【資本の部】 Shareholders' Equity</b>					
資本金/Common Stock	2,038	—	—	—	—
資本剰余金/Legal Capital Surplus	114	—	—	—	—
利益剰余金/Retained Earnings	2,022	—	—	—	—
利益準備金/Legal Reserve	110	—	—	—	—
任意積立金/Voluntary Reserve	80	—	—	—	—
当期末処分利益/Unappropriated Retained Earnings	1,831	—	—	—	—
その他有価証券評価差額金/Other Securities Profit or Loss from Valuation	19	—	—	—	—
資本合計/Total Shareholders' Equity	4,195	—	—	—	—
負債・資本合計/Total Liabilities and Shareholders' Equity	10,438	—	—	—	—
<b>【純資産の部】 Net Assets</b>					
株主資本/Shareholders' Equity	—	4,506	4,874	5,245	5,432
資本金/Common Stock	—	2,038	2,038	2,038	2,038
資本剰余金/Legal Capital Surplus	—	114	114	114	114
利益剰余金/Retained Earnings	—	2,353	2,721	3,092	3,279
自己株式/Treasury Stock	—	△0	△0	△0	△0
評価・換算差額等/Valuation and Translation Adjustments	—	23	20	14	2
その他有価証券評価差額金/Other Securities Profit or Loss from Valuation	—	23	20	14	2
純資産合計/Total Net Assets	—	4,529	4,894	5,259	5,434
負債純資産合計/Total Liabilities and Net Assets	—	11,962	10,935	10,503	11,601

## ● 損益計算書/Statements of Income

百万円/¥ Million

決算期/Fiscal Year Ended	2006/3	2007/3	2008/3	2009/3	2010/3
売上高/Net Sales	10,112	10,703	11,655	11,587	11,186
売上原価/Cost of Sales	8,742	9,105	9,961	9,903	9,779
売上総利益/Gross Profit	1,369	1,597	1,694	1,684	1,406
販売費及び一般管理費/Selling, General and Administrative Expenses	640	697	748	742	756
営業利益/Operating Income	729	899	946	942	649
営業外収益/Non-operating Income	15	14	17	15	10
営業外費用/Non-operating Expenses	108	85	89	61	64
経常利益/Ordinary Income	636	829	874	895	595
特別利益/Extraordinary Income	776	1	20	39	0
特別損失/Extraordinary Losses	132	5	32	80	8
税引前当期純利益/Income before Income Taxes	1,280	824	862	854	587
法人税、住民税及び事業税/Income Taxes, Inhabitant Taxes and Enterprise Taxes	402	337	324	327	210
法人税等調整額/Income Taxes Adjustment	135	16	44	30	63
当期純利益/Net Income	742	470	493	496	312
前期繰越利益/Unappropriated Retained Earnings Brought Forward	1,088	—	—	—	—
当期末処分利益/Unappropriated Retained Earnings	1,831	—	—	—	—

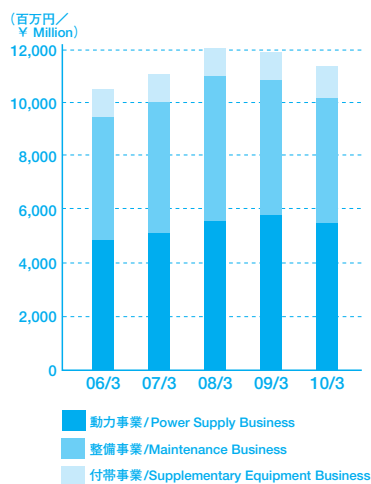
● 連結財務ハイライト / Consolidated Financial Highlights

百万円/¥ Million

決算期 / Fiscal Year Ended	2006/3	2007/3	2008/3	2009/3	2010/3
売上高 / Net Sales	10,545	11,131	12,062	11,900	11,459
動力事業 / Power Supply Business	4,881	5,138	5,629	5,794	5,532
整備事業 / Maintenance Business	4,634	4,963	5,384	5,051	4,743
付帯事業 / Supplementary Equipment Business	1,028	1,029	1,048	1,054	1,182
営業利益 / Operating Income	747	925	960	960	687
経常利益 / Ordinary Income	654	855	889	909	630
当期純利益 / Net Income	751	483	501	505	382
純資産 / Net Assets	4,337	4,684	5,057	5,430	5,675
総資産 / Total Assets	10,668	12,279	11,241	10,890	12,125
設備投資額 / Capital Investment	208	945	825	881	1,026
減価償却費 / Depreciation	868	724	842	824	852
1株当たり純資産(円) / Net Assets per Share(¥)	310.96	335.85	362.55	389.36	406.93
1株当たり当期純利益(円) / Net Income per Share(¥)	53.89	34.64	35.93	36.23	27.44
自己資本比率(%) / Equity Ratio (%)	40.7	38.2	45.0	49.9	46.8
自己資本当期純利益率(%) / Return on Equity (%)	18.8	10.7	10.3	9.6	6.9
営業活動によるキャッシュ・フロー / Cash Flows from Operating Activities	1,702	1,037	1,406	1,355	973
投資活動によるキャッシュ・フロー / Cash Flows from Investing Activities	△213	△517	△1,104	△852	△1,036
財務活動によるキャッシュ・フロー / Cash Flows from Financing Activities	△889	568	△1,125	△939	653
現金及び現金同等物の期末残高 / Cash and Cash Equivalents at the End of Year	1,701	2,790	1,966	1,529	2,120
期末従業員数(人) / Number of Employees	615	627	654	660	674

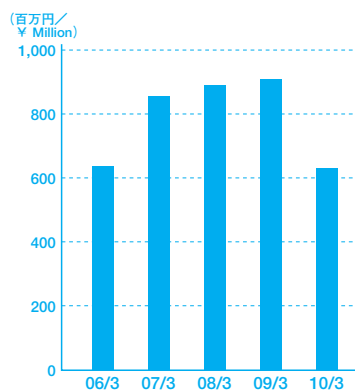
売上高

Net Sales



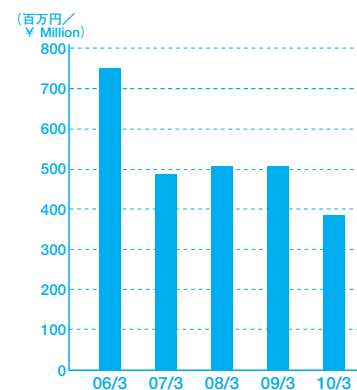
経常利益

Ordinary Income



当期純利益

Net Income



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